SCC eFile	2012 ANNUAL REPORT COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION		212538651 DN		
1.) CORPORATION NAME:			DUE DATE: 1	1/30/2012	
National Association of Insurance and FinancialAdvisors of		of			
Virginia, Inc. (NAIFA-Virginia)			SCC ID NO: 00455402		
2.) VA REGISTERED AGENT NAME AND OFFICE ADDRESS: MARIE T MERCER 3108 N PARHAM RD STE 100A HENRICO, VA 23294-4415			5.) STOCK IN	IFORMATION AUTHORIZED	
3.) CITY OR COUNTY OF VA REGI HENRICO COUNTY	STERED OFFICE:				
4.) STATE OR COUNTRY OF INCO	ORPORATION:				
6.) PRINCIPAL OFFICE ADDRESS:					
ADDRESS: 3108 N PARHAM RD STE 100-A					
CITY/ST/ZIP: HENRICO, VA 23294-4415					
7.) DIRECTORS AND PRINCIPAL C	DFFICERS: All directors and may be designa	ited as bo	oth a director and		
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	STEVEN OVERLY IMMED PAST PRES 230 POWERS CT. NEWPORT NEWS, VA 23601	X OFFIC	CER	DIRECTOR	
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	PAUL A SCOTT PRESIDENT 10101 TERRACE COURT FREDERICKSBURG, VA 22408	X OFFIC	CER	DIRECTOR	
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	FATEEN MOUSSA PRESIDENT-ELECT 5254 GLEN MEADOW DR. CENTREVILLE, VA 20120	X OFFIC	CER	DIRECTOR	
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	JAMES BERTINE VICE PRESIDENT 7005 BACKLICK COURT SUITE 202 SPRINGFIELD, VA 22151	X OFFIC	CER	DIRECTOR	
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	MARIE T MERCER EXEC DIRECTOR 3108 N PARHAM ROAD RICHMOND, VA 23294	X OFFIC	CER	X DIRECTOR	
NAME: TITLE: ADDRESS: CITY/ST/ZIP/CO:	BRIAN P WINFIELD NAT'L COMM 397 LITTLE NECK RD 3300 BLDG SUITE 222 VA BEACH, VA 23452-5764	X OFFIC	CER	DIRECTOR	

		OFFICER	X DIRECTOR		
NAME:	WILLIAM FREE				
TITLE:	DIRECTOR				
ADDRESS:	10306 EATON PLACE				
	SUITE 420				
CITY/ST/ZIP/CO:	FAIRFAX, VA 22030				
		χ OFFICER	DIRECTOR		
NAME:	STEVEN HOLT				
TITLE:	PRESIDENT				
ADDRESS:	10 SOUTH JEFFERSON ST				
0177/107/717/00	SUITE 850				
CITY/ST/ZIP/CO:	ROANOKE, VA 24011				
		OFFICER	X DIRECTOR		
NAME:	RONALD JOHNSTON				
TITLE:	DIRECTOR				
ADDRESS:	4356 BONNEY ROAD				
CITY/CT/ZID/CO.	BLDG. 2, SUITE 101				
CITY/ST/ZIP/CO:	VIRGINIA BEACH, VA 23452				
		OFFICER	χ DIRECTOR		
NAME:	JEFFREY LAYNE				
TITLE:	DIRECTOR				
ADDRESS:	3951 WESTERRE PKWY				
CITY/ST/ZIP/CO:	SUITE 400				
611 1/31/211 /60.	RICHMOND, VA 23233				
		OFFICER	X DIRECTOR		
NAME:	ELIZABETH O'REILLY PATE				
TITLE:	DIRECTOR				
ADDRESS:	150 RIVERSIDE PARKWAY				
CITY/ST/ZIP/CO:	SUITE 207 FREDERICKSBURG, VA 22406				
	TREBERIOROBORO, VA 22400	OFFICER	Diprotop		
NIANAT.		OFFICER	X DIRECTOR		
NAME:	THOMAS RADDATZ				
TITLE: ADDRESS:	DIRECTOR 999 WATERSIDE DRIVE				
ADDRESS.	SUITE 900				
CITY/ST/ZIP/CO:	NORFOLK, VA 23514				
		OFFICER	DIRECTOR		
NAME:	DARDELL DITCHE	L OI FICER	X DIRECTOR		
TITLE:	DARRELL RITCHIE				
ADDRESS:	DIRECTOR P.O. DRAWER 269				
CITY/ST/ZIP/CO:	ABINGDON, VA 24212-0269				
	·	TDONIO DEDOD	FIG ACCURATE AND		
I AFFIRM THAT THE INFORMATION CONTAINED IN THIS ELECTRONIC REPORT IS ACCURATE AND COMPLETE AS OF THE DATE BELOW AND THAT I AM LEGALLY AUTHORIZED TO SIGN THIS REPORT.					
/s/ MARIE T MERCER	MARIE T MERCER, EXEC		10/7/2012		
SIGNATURE OF DIRECTOR/OFFICER			DATE		
LISTED IN THIS REPORT	PRINTED NAME AND CORF	PORATE			
	TITLE				
It is a Class 1 misdemeanor for any person to sign a document, which includes this electronic record, that is false in any material respect with the intent that the document be delivered to the Commission for filing.					